

## Hosting Heidi Heitkamp



On Monday June 19th, General Equipment & Supplies was honored to host a visit from ND Senator Heidi Heitkamp. The Senator stopped to see us on her way back to Washington DC.

We participated in the AED Washington Fly In in April of this year and tried to see Senator Heitkamp on that visit. She was tied up with an important Senate vote that morning, so we missed her.

She and her staff were gracious enough to line up this meeting with the Senator, so she could see firsthand what we do!

We engaged the Senator on several topics which included Work Force Development, Infrastructure Project Funding and Healthcare. Senator Heitkamp's remarks were very pointed and she certainly agreed with our input on the importance of our Workforce Development and how alternative funding for those types of programs needs to be a priority.

On Healthcare, she understood our concern with not only the cost of insurance but the overall cost of healthcare. These costs have skyrocketed largely due to how we engage in our system of healthcare. Costs can be reduced if we all work on preventive health and common sense approaches to patient care.

It turns out Senator Heitkamp is more familiar with our industry than we thought. During college she worked for our customer Abbott, Arne, Schwindt Construction located in Moorhead, MN, and actually wanted to run a backhoe, but soon realized she did not have the training she needed and continued with other duties.

Our company will continue our activism in the political process in the future. The squeaky wheel gets the grease and in our case that squeaky wheel is Work Force Development and the creation of jobs. — Don Shilling

## Training for the Future

The AED Service Manager Program contained a vast amount of valuable information. The courses in Financial Management were particularly important to help me better understand exactly how the service departments financials are tracked and where to look for certain information when reviewing them. The course also went in depth on people management and how to maximize your teams performance based off understanding what drives them and utilizing their strengths in different ways. I believe the course was well worth it and will contribute to me being a better service manager. — Neil Werlinger



*Our mission is to provide our customers the highest quality construction equipment available and to protect their investment in us by employing the best people, expertise and technology in the industry.*

## Little Kids, Big Skills

We got a super cute thank you letter for sponsoring these little tykes in a Jujitsu Tournament. They are grandson's to Shelli Elverud in our accounting department. GES is proud support a sport that teaches kids discipline and development



## Aiming High

GES sponsored the Prior Lake High School Trap Team this year. They finished first in conference and 5th in State, with the top 5 shooters shooting 477 out of 500.

The Prior Lake Trap Team is very appreciative of the sponsorship, as it helps keep the cost affordable to all students who want to participate. — Kris Akervik



## Awarded for Achievements

Komatsu has a technician reward program to give structure to the levels of technicians through technical trainings and years of experience. We track these items and input to award technicians based on certain criteria. We have outstanding technicians that constantly strive to better themselves all the times. Learning is a never ending process as new machines and technology are often introduced. Komatsu gives awards for every technician level. Thank you to all of the techs at GES for their hard work and yearning to know more! The day of the simple tech is over, and the combination of new learning and years on the job is what makes great techs. Check out who achieved what level. Way to go team!  
— Jason Mahrer

## Our Core Values

### DO THE RIGHT THING:

With all team members, business partners, our customers, vendors and communities.

### HAVE PASSION:

Always, in everything we do.

### BE INNOVATIVE:

Bring ideas, challenge the status quo and think creatively.

### WORK HARD:

Put in the time required to get our work done, on time and right.

## CORE VALUE CHAMPIONS

### Tim Ricke ▲ Have Passion & Work Hard

I was impressed when I visited the Bismarck branch to see how much pride you took in ensuring the yard looks great at all times. You are the definition of our Core Values and you have motivated me to encourage our other branches to organize their yards to mirror Bismarck's. I appreciate all the work you do!  
— Matt Kern

### Jodie Reil ▲ Have Passion & Work Hard

Thank you so much for all your help training Jessica, and teaching me the payroll procedures. You are such a great person and your passion for GES, hard work and dedication really shines through.  
— Sara Frith

TECHNICIAN NAME	AWARD LEVEL
Allmendinger, Stephen	Technician
Anderson, Dustin	Master
Anderson, Mitch	Master
Andrew, Spencer	Technician
Brunner, Chad	Master
Caughey, Landon	Technician
Christensen, Alex	Technician
Cullen, Eric	Advanced
Cummings, Ross	Technician
Davis, Grant	Technician
Dokkebakken, Nathan	Technician
Dyer, Lester	Technician
Freier, Michael	Technician
Fritz, Brent	Advanced
Fryer, Frank	Advanced
Gebhardt, Josh	Advanced
George, Jeremy	Advanced
Gessner, Josh	Master
Hase, Dennis	Master
Hennix, Nathan	Master
Huschka, Rocky	Master
Kittelson, Layne	Technician
Klein, Alexander	Technician
Knudson, Ryan	Senior
Knutson, Ethan	Senior
Kuntz, Corey	Master
Lass, Alex	Technician
Lefor, Jason	Senior
Lichtenberger, Jeremy	Technician
Mahrer, Jason	Master
Prawl, Bill	Senior
Putzke, Dakota	Advanced
Sahr, Joe	Senior
Schenck, Travis	Advanced
Shaw, Ivan	Advanced
Silkman, Clinton	Advanced
Wilhelm, Joe	Senior
Zemlicka-Hayes, Ron	Senior



### When They're Not at Work

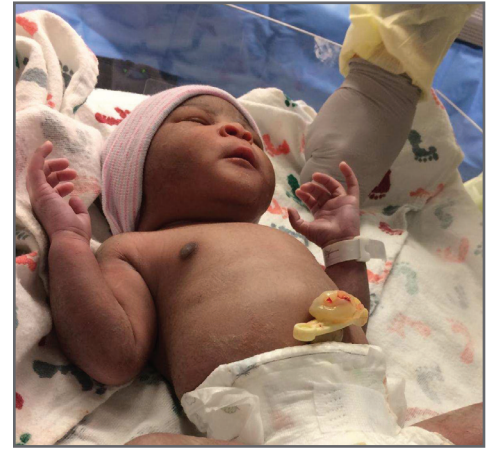
Ken Smithey, Sioux Falls Service Manager, has been involved in racing for almost 45 years. For most of the time, Ken has driven, owned and worked on cars, driving his first car when he was 18. Ken drove for about 12 years until a back injury at work forced him to give up driving. Ken and his crew race winged sprint cars at tracks in Rock Rapids, Elk Point, Watertown and Grand Junction. Ken's racing took a turn this year. An hour after receiving two new chassis, Ken was diagnosed with cancer. Ken has battled through several rounds of chemo therapy and now surgery. With help from family and friends, both the racing and cancer battle are holding steady.

—Dan Heskin



### Oh Baby!

Tim Larmouth and his wife celebrated the arrival of Immanuel Albert Bright Larmouth on June 1st, weighing in at 7lbs and 2oz. All are healthy and happy!



### First Impressions Matter

We recently had the opportunity to provide Northland Constructors of Duluth, MN with their first bearing cone in our 30+ year history. We had Kevin Winterton on site for the start up of the 1313 Plant with a K300S cone. I would like to thank Kevin for his impressive work during this start up. He was very thorough and spent just the right amount of time showing the customer how to properly operate, maintain and troubleshoot this plant to get maximum production. Before I left the jobsite I heard the site foreman tell the Crushing Superintendent that Kevin was the, "Charlie Daniels of cone crushers." Thanks Kevin!

— Kris Akervik



### Friendly Competition

We had a start up of a K400 Cone Crusher with Ulland Brothers out of Virginia, MN. During the startup of the K400, two techs from a competitor (who will remain nameless) had to stop and ask our tech Isaac Boettcher on site to help/teach them how to speed up their own screen. This is a perfect example of what sets us apart from our competition. I have to give credit to Isaac, he professionally took 15 minutes to walk them through the procedure, which didn't go unnoticed by the customer.

— Kris Akervik



# Happy Anniversary!

Leon Dunham Service Technician, Fargo	23 years 6/13/1994	Aaron Van Der Stoep Sales Rep/CSSR, Sioux Falls	7 years 6/1/2010	Scott Henson Welder, Minot	3 years 6/23/2014
Sara Frith VP of Customer Relations	22 years 6/5/1995	Paul Christianson Parts Runner, Fargo	7 years 6/1/2010	Dino Dautcehajic Parts Manager, Sioux Falls	2 years 6/15/2015
Jeff Broten Laser Parts/Service Support, Fargo	17 years 6/5/2000	Jon Pinault Aggregate Technician, Shakopee	6 years 6/13/2011	Shawn Kerr CSSR, Williston	1 year 6/6/2016
Jon Shilling President	14 years 6/1/2003	Jeremy George Field Service Technician, Shakopee	5 years 6/4/2012	Don Wacker Parts Counterperson, Fargo	1 year 6/6/2016
Ethan Knutson Service Technician, Fargo	9 years 6/9/2008	Gary Johnson Service Technician, Shakopee	5 years 6/11/2012	Spencer Christianson Komatsu Program Intern, Fargo	1 year 6/7/2016
Adam Klingbeil Service Technician, Minot	7 years 6/1/2010	Virgil Prince Jr. Service Technician, Bismarck	4 years 6/17/2013	Ethan Gangl Komatsu Program Intern, Bismarck	1 year 6/7/2016
		Douglas Erickson Service Technician, Shakopee	3 years 6/2/2014	Kyle Zilmer Komatsu Program Intern, Fargo	1 year 6/7/2016

## Welcome New Team Members



**James Britt**  
Service Foreman (Williston)  
*He enjoys their ranch and Western life.*



**Jared Hamilton**  
Parts Counterperson (Minot)  
*Enjoys hanging out with friends.*



**Kaitlyn Leingang**  
Sales Assistant/Receptionist (Bismarck)  
*Loves reading and spending time with family.*



**Kyle Wilson**  
Aggregate Apprentice (Shakopee)  
*Loves building hot rods!*



**Mark Biggerstaff**  
Helpdesk Specialist (Fargo)  
*Enjoys going to movies.*



**Alan Chmielewski**  
Parts Counterperson (Bismarck)  
*Loves to smile!*



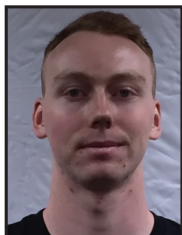
**Jason Kingsley**  
Apprentice Electrician (Shakopee)  
*Likes home remodeling projects and working out.*



**Kade Olson**  
Yard Coordinator (Williston)  
*Enjoys target shooting, leather crafting and working with his hands.*



**Hunter Howe**  
Komatsu Program Intern (Fargo)  
*Enjoys relaxing and playing baseball.*



**Jonathon Skar**  
Komatsu Program Intern (Fargo)  
*Likes to play basketball.*



**Lane Oleson**  
Komatsu Program Intern (Fargo)  
*Likes to work hard.*

