

Teamwork

We had an awesome team building event for the Shakopee Service Department. There were teams of two technicians, each assembling children's bicycles. The teams were drawn out of a hat. The person assembling the bike wore a blindfold and had to assemble the bike using only instructions given by his teammate. Once the bikes were assembled, the technician then took off his blindfold and the teams worked together to fine tune everything and make sure all the bolts were tight, tires were aired up, etc.

The bikes were immediately donated to the Community Action Partnership (CAP) Agency. The CAP Agency is located in Shakopee and provides to the food shelf, crisis nursery, clothing, school supplies, and many other programs to people in need in our community. The technicians did a great job and all enjoyed doing something to give back to the community we serve! — Neil Werlinger



Gary Johnson and Greg Bodon are focused on getting the job done.



Chuck Riesselman and Jeremy George working together to make this bike come to life.

Technical Training

Jason Mahrer, our Technical Trainer was in Bismarck and Dickinson, ND, teaching attendees all about Tier IV Engine Proper Utilization and Maintenance.



Force for Good

We are proud to be a Force for Good in our community! Congrats to all of the companies who are in the TOP 50 Most Generous Workplaces through the United Way of Cass-Clay. We were excited to find out we are #31 in the Fargo area community.

Our mission is to provide our customers the highest quality construction equipment available and to protect their investment in us by employing the best people, expertise and technology in the industry.

Building Young Leaders

Congratulations to Kyla, Jeanne & Kevin Larson's daughter! She was voted in as President of her FFA Chapter. The GES family is proud of Kyla!



Thinking Outside the Box

A customer calls for parts, but says he won't be there until after hours. You can't leave the parts sitting outside in the rain or snow or risk the possibility of them getting stolen, so what do you do? In Bismarck, we decided to do a Drop Box for instances like this for after hours parts pick up. It's convenient and easy to work with. The customer calls and asked where you set his or her parts, just tell them that they are in the Drop Box behind our store. — Kyle Wangen



Our Core Values

DO THE RIGHT THING:

With all team members, business partners, our customers, vendors and communities.

HAVE PASSION:

Always, in everything we do.

BE INNOVATIVE:

Bring ideas, challenge the status quo and think creatively.

WORK HARD:

Put in the time required to get our work done, on time and right.



24/7 Service

I would like to give a thank you to Alex and his guys for helping us get Coyote Creeks PC2000 on schedule. Everyone left on Monday as the storm was coming in and stayed on-site working 24 hours a day to get the job done. Alex's guys took the night shift and our guys took the day shift and worked through until the job was done. Big shout out to Bismarck and Minot guys! — Bruce Marten

Kindness is Cool

I would like to thank all of you for the support and kindness to my family and myself for my grand babies. My Daughter was blown away by your kindness and so was I! I would also like to thank everyone for the support I received with the passing of my Father. I will never forget what all of you have done for my family. AWESOME!!! — Kyle Hanson

Puppy Love With a Purpose

In January 2018, I decided to become a foster home for Homeward Animal Shelter and a foster/rescue/transport for Turtle Mountain Animal Rescue (TMAR). My first assignment was to bring puppies back from Grand Forks after my son's hockey tournament to Fargo to be fostered for a couple days, then off to Coco's Heart Dog Rescue in Wisconsin. Next I took in 2 pups from TMAR that didn't know what being inside was like, what human contact was, and all around being loved. Soon after, Homeward called and needed an immediate foster for puppies that came to them from TMAR, which was over capacity. These puppies were barely 5 weeks old and could not stay at the shelter due to illnesses they could get from other dogs. They needed in home 24-hour care. My daughter and I took in 3 of the 7 puppies and another lady took 4 of them. We had them for 3 amazing weeks. We worked through them missing momma to getting better at seeing, and walking to putting on weight, to learning how to let you they needed a bathroom break.

They were absolutely precious, but it was very emotional to return them to the shelter to be adopted. My daughter and I worked on adoption gift bags and a little letter about each of them to give to their adoptive families. Our hope was that they would stay in touch with us, so we could watch them grow up. We also have a Facebook group "4 The Love of Paws Foster." 2 of the 3 adoptive families reached out too! It made us feel so much better about what we did, and where they ended up. We will do it again in a heartbeat.



TMAR is currently run out of a garage with little space. They are continuing to raise money to build a permanent rescue/shelter. Where these animals come from there is no pound, only dog catchers. The job of the dog catcher is to catch and dispose of the animal. So a shelter is vital for that area.

Homeward Animal Shelter, formally known as the Humane Society, takes animals from the pound, surrenders, pets whose owners have passed, and overflow from local rescues like TMAR to help try save as many animals as they can.

We'd love for you to donate your time or money to one or both of these great organizations. The pictures are of my last foster babies. They are what's called a res mix breed, so it's anyone's guess. But, look at those faces! How could you not love them? — Kim Hoppe



Happy Anniversary!

Donnie Meidinger Parts Counterperson, Bismarck	20 years 3/30/98	Sara Brakke Credit Analyst, Fargo	4 years 3/3/14
Ryan Muehler Sales Rep, Fargo	19 years 3/2/99	Grant Davis Service Foreman, Sioux Falls	3 years 3/9/15
Wayne Slinger Sales Rep, Fargo	19 years 3/15/99	Landon Caughey Field Service Technician, Fargo	3 years 3/16/15
Mitchell Anderson Field Service Technician, Fargo	7 years 3/14/11	Alex Christensen Service Technician, Bismarck	3 years 3/16/15
Justin Magelky Custodian, Fargo	5 years 3/25/13		

JCB Visit

In today's tough markets it is vital to have a close working relationship with our business partners. On March 26th and 27th, Matt Kern, Steve Stafki and I visited JCB in Savannah, GA to cover multiple of topics for Sales, Service and Parts. This visit was overdue for all 3 departments and needed for GES to succeed as JCB dealer. We see JCB as one of the product lines that has a great opportunity to grow with existing and new product introductions.

Many of the concerns and frustrations are a result of not having that close working relationship and key contacts at JCB. We believe we have built a solid foundation between us and have a clearer understanding of processes and procedures going forward that will result in more revenue.

From a Parts and Service side we learned a lot about communications, tech webs, warranties, national accounts, marketing and more. Two of the newest JCB initiatives include: Customer First and UpTime Center. Customer First is a lead qualification center that will then pass the leads onto GES. Coming in the next 30 days is Customer Up Time Center to mirror the one in the UK. A new cross functional department utilizing Live Link with input from Service and Parts to move unit down machines back to production. —Steve Berdan



Pictured L to R:
Jim Blowers,
Regional Business
Manager of JCB

Shane Coates,
VP Region Sales of JCB

Matt Kern, Steve Berdan
& Steve Stafki, of GES

ND Winter Show

The sun was finally shining and most of the roads clear, so we were able to take part in the North Dakota Winter Show in Valley City, ND for the first time. It was a great crowd with a lot of questions asked and great connections made.



Bump, Set & Spike!

It's fun to see our logo on and off the court. Thank you to GES for sponsoring this volleyball team — Alex Klein

