

Partners in Performance

November 2017

Women's Leadership Luncheon

Some of our team members attended the annual United Way Women's Leadership Luncheon. Over 800 women gathered to support student success, connect, and share inspiring stories. Guest speaker, Ashley Rhodes-Courter, took the stage to share her story and the importance of childhood services. Every child deserves the care and support they need to grow and succeed in life. The United Way, with the help hundreds of local women, works to provide just that. (Event and speaker Info provided by United Way of Cass-Clay).



Kayla Moen, Meloni Giroux, Jeanne Larson and Sara Frith



Debbie Neels, Sara Brakke and Anna Derkacht

Spicy Competition

We raised money for the United Way and had a great chili and soup cook off! The votes were cast and Jon Shilling was the winner! It was a close race. Thank you to everyone who participated.

- ▲ Sara Frith
- ▲ Matt Kern
- ▲ Don Kern
- ▲ Tanya Groft
- ▲ Steve Stafki
- ▲ Steve Berdan (prepared by Jonathan Olofson)



Our mission is to provide our customers the highest quality construction equipment available and to protect their investment in us by employing the best people, expertise and technology in the industry.

Thank You for Your Service

Celebrating the Veterans of our company. Thank you for your service! This quote is a fitting reminder of what serving is about. "On this Veterans Day, let us remember the service of our veterans, and let us renew our national promise to fulfill our sacred obligations to our veterans and their families who have sacrificed so much so that we can live free." *Dan Lipinski*



Gary Johnson, Gary Lane, Neil Werlinger and Doug Erickson of Shakopee



Travis Moyes of Williston



Kade Olson, Loren Pierson and Ed Branquinho of Williston



Sales ▲ Rental ▲ Parts ▲ Service

Our Core Values

DO THE RIGHT THING:

With all team members, business partners, our customers, vendors and communities.

HAVE PASSION:

Always, in everything we do.

BE INNOVATIVE:

Bring ideas, challenge the status quo and think creatively.

WORK HARD:

Put in the time required to get our work done, on time and right.

CORE VALUE CHAMPIONS

Jonathan Olofson (Parts Counterperson, Fargo) ▲ Have Passion

"You again have shown your passion for the company, fellow employees and the United Way. You cooked breakfast and were the chef for me during the chili cook-off. I really enjoyed our bantering in light of me coming in last place. Good times all around. Thank you!" —Steve Berdan

Christine Wessel (Warranty Administrator, Shakopee) ▲ Work Hard

"I'm putting Christine Wessel's name in the bucket. She's been working really hard to find her way through warranty work orders and has done a very good job of learning Komatsu warranty in a hurry. I believe she exemplifies our core values daily." —Scott Lindsey

Isaac Boettcher (Aggregate Technician, Shakopee) ▲ All 4 Core Values

"I nominate Isaac Boettcher, because he exemplifies ALL of our core values. Isaac does the right thing for both the company and the customer by listening and addressing the customer's concerns. He demonstrates passion by always being willing to step up and get a job done, even if it means sacrificing time with his family. He is innovative, always thinking of ways to get a customer back up and running. And finally, Isaac works hard! Isaac is always diligent and works with a sense of urgency, especially when a customer is down and losing money. Isaac does all of this, while maintaining a positive attitude. He is also a great mentor to others, willing to take a moment to share his knowledge with others, when they have questions. As a Foreman, I appreciate his contributions and his work ethic every single day." —Derek Anderson



Moving Fast

Del Petri, Jose Reyes and Ryan McMillen were busy moving. Due to the expansion of Badger Hill Brewery, we had to forfeit 3,600 square feet of warehouse space. Del, Jose and Ryan successfully moved parts and shelving, and consolidated. This was a huge undertaking during business hours and required new locations of all parts. Thank you to these three guys for making this happen in the short time frame. — Steve Berdan

Giving Credit

We received a nice note about Amy Hartze and our company regarding a credit that needed to be issued. Chris from Central Specialties complimented us on how patient we are with them during the year and always very helpful when they have questions. He said he appreciates working with a great company and having direct contacts that help him out! — Sara Frith

Brave & Branded

This landscaping was completed in Sioux Falls. It makes us proud to see the flag flying high by our logo.



LOOK!

VBI The Village
Business Institute
a division of The Village Family Service Center

If You Are Having Relationship Issues, We Are Here to Talk!

Call The Village Business Institute's Employee Assistance Program to set up a free and confidential appointment. The EAP benefit is provided through your employer, and gives you easy access to personal, financial, and legal counseling.

Go to VillageEAP.com to access wellness resources and sign up for free informational e-newsletters.

800-627-8220
www.VillageEAP.com



Happy Anniversary!

Bob Pritchett CSSR, Minot	18 years 11/22/1999	Nicholas Nelson Aggregate Technician, Fargo	5 years 11/5/2012
Nate Paulson Heavy Haul Driver, Fargo	14 years 11/3/2003	Jonathan Olofson Parts Counterperson, Fargo	3 years 11/3/2014
Kevin Winterton Aggregate Technician, Fargo	10 years 11/12/2007	Michael Konanz Aggregate Technician, Regina	2 years 11/9/2015
Jeffrey Wallis Parts Counterperson, Shakopee	10 years 11/26/2007	Chris Degroot Field Service Technician, Sioux Falls	2 years 11/30/2015
Tom Hamm Sales Representative, Shakopee	7 years 11/15/2010	Saul Garcia Apprentice Electrician, Shakopee	1 year 11/1/2016

Welcome New Team Member



Jeanette Gall
Service Assistant (Fargo)
Enjoys 4-wheeling, jet skiing and throwing darts.



NDSCS Komatsu Program Update

I traveled to NDSCS with Les Tripp and Justin Sailer from Komatsu to show them the school and visit all the students. There are students from five dealers (Roland, Pinebush, RMS Road Builders and GES) making up the second year class, only GES and RMS make up the first year class. Both Les and Justin were impressed with the school and will hopefully share some of their experience as they visit their other dealerships. I was also able to take Greg Metzger from Remarketing when he was in town a month or so ago.

Second years are in: Komatsu Fuel and Engines, Psych 100 – Relationship and Human and Organization, Math 125 and Industrial Shop Practices.

First years are in: Engines, Math, Computer and First Aid. Second years will be back over Christmas break and then for their final internship. We have added job shadows as part of the second year curriculum and we have gotten lots of feedback from the students, they are really liking them. Second year students will graduate in May and no one can believe how fast it has gone! Currently GES has eight second years and four first-year students. —Ann Pollert

Racing to the Top

I would like to personally Thank General Equipment & Supplies for sponsoring me this year in Motocross racing. I was able to accomplish some lifelong goals this year. I won two championships with the help from you guys. Thank you so much!
—Damon Johnson

